

# CAPACITY BUILDING AND SUSTAINABLE DEVELOPMENT OF FORWARDERS ASSOCIATIONS IN CENTRAL ASIAN COUNTRIES NEWSLETTER

#4

A quarterly newsletter published by NSBS – a project funded by the European Union's Central Asia Invest Programme EuropeAid/126-265/C/ACT/CAI for "Partner Country"



## IN FOCUS

Study tour in Germany (21st – 26th of March 2010) aiming exchange of experience and establishment of favourable platform for new business opportunities

## EDITORIAL

*Welcome to the fourth edition of CA FORWARDERS NET Newsletter. In this publication we will promote the activities related to the implementation of the fourth Working Package of the project. The purpose of the fourth Working Package was an exchange of experience and establishment of favourable platform for new business opportunities between the forwarding companies from Germany and Kyrgyzstan, Uzbekistan.*

\*Second edition with further focus on the "Study tour" will follow shortly



CENTRAL ASIAN SMEs in transport sector are facing enormous need to work closely with and are very dependent on European transport partners for their easier integration to the international markets. Most of those partnerships address improvements on their services and business relations with their clients. The closer personal and business contacts may become a ground for facilitation of trade and transport connections between Europe and Central Asian countries.

Further NSBS and Berlin Branderburg Logistics Netz contributed into the follow directions:

to provide exchange of know-how and experience with German freight forwarding Associations, freight forwarding enterprises and major logistics centers;

to contribute to the establishment of new business contacts and provide access to industry reliable information;

to serve as an example for cooperation in freight forwarding & logistics industry and to encourage the establishment of public-private partnership.

## IMPORTANT EVENTS AND MEETINGS DURING THE STUDY TOUR



Reception and presentation by branch manager Carsten SCHMIDT and head of sales, Ulrike ADAM, tour of logistics center

With a turnover of 2,7 billion EUR, the Rhenus group is one of Europe's leading logistics service providers. The company's business areas contract logistics, freight logistics, port logistics and public transport stand for the management of complex supply chains

and innovative value added services.

During the meeting were performed and discussed highly complex logistic operations and tools for their optimization through individual solutions for acquisition, production and distribution.

## IMPORTANT LINKS

<http://www.nsbs.bg>

<http://ec.europa.eu/europeaid>

<http://ec.europa.eu/world>

If you are interested in benefiting from the project, please do not hesitate to contact us at [nsbs@bitex.com](mailto:nsbs@bitex.com)



The views in this publication do not necessarily reflect the views of the European Union

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## Berlin-Brandenburg International (BBI) Construction Site Reception by Mr. Torsten JÜLING, head of Aircargo Marketing and Public Relations, tour of BBI Info Tower.



Drive to construction site of the new Berlin-Brandenburg International airport (BBI), due to start operation in October, 2011.

Over the next few years, Schoenefeld Airport will expand to become Berlin Brandenburg International (BBI),

the new airport for the German capital. BBI will have an initial capacity of up to 27 million passengers on opening. The potential and construction of the new logistics center, which will unite on one place all major logistics operators was performed.



BEHALA Berliner Hafen- und Lagerhausgesellschaft mbH. Introduction and tour by Mr. Michael REIMANN, head of sales and Marketing



Visit of Berlin's Westport, the city's oldest and biggest port has been turned into a modern tri-modal logistics center.